

APRIL 13, 2019

AGENDA

| TIME | TOPIC | MATERIALS |
|-----------|---|---|
| 9:00 | Welcome & Introductions | |
| 9:45 | Homework Debrief & Gallery <ul style="list-style-type: none">• Talents• Business ideas | |
| 10:10 | Business Ideas <ul style="list-style-type: none">• Generate 3 more• Head & Heart exercise | Head & Heart Worksheet |
| 10:50 | Break | Coffee |
| 11:00 | Value Proposition Canvas <ul style="list-style-type: none">• Customer jobs• Pains• Gains | Value Prop Template Value Prop Canvas Business Model Cavans |
| 12:10 | Lunch | Pizza |
| 12:55 | Giant Co-opoly Game | Co-opoly Game |
| 1:55 | Break | |
| 2:05 | Co-opoly Debrief <ul style="list-style-type: none">• What was a hard decision?• What questions were raised about co-ops? | |
| 2:20 | Co-op Decision-Making Structures | powerpoint |
| 2:40 | What's Next? <ul style="list-style-type: none">• L.A. Co-op Lab Summer Class• Follow-up communication & coaching | website |
| 3:10 | Course Evaluation | Course evaluation form |
| 3:25 | Class Photo | |
| 3:30-4:30 | Informal Coaching Registration for Summer Class | |